



# The University of Texas Pan American Veterans Business Outreach Center

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Director



<http://coserve.org/vboc/>





# VBOC's Creation

- VBOC is created and sustained under the authority of the Small Business Act, Section 8(b)(17), 14 U.S.C. Section 637(b)(17), and in accordance with Program Announcement No. OVBD-2005-002.
- Current operation year: Option Year 4 of 5 beginning July 2008 – June 2009.



# VBOC's Location

- VBOC is physically located at:
  - 2412 S. Closner, Edinburg Texas
  - UTPA Annex (Old Wal Mart)
  - Room 120
  - VBOC is sponsored by SBA-OVBD
  - Managed by UTPA




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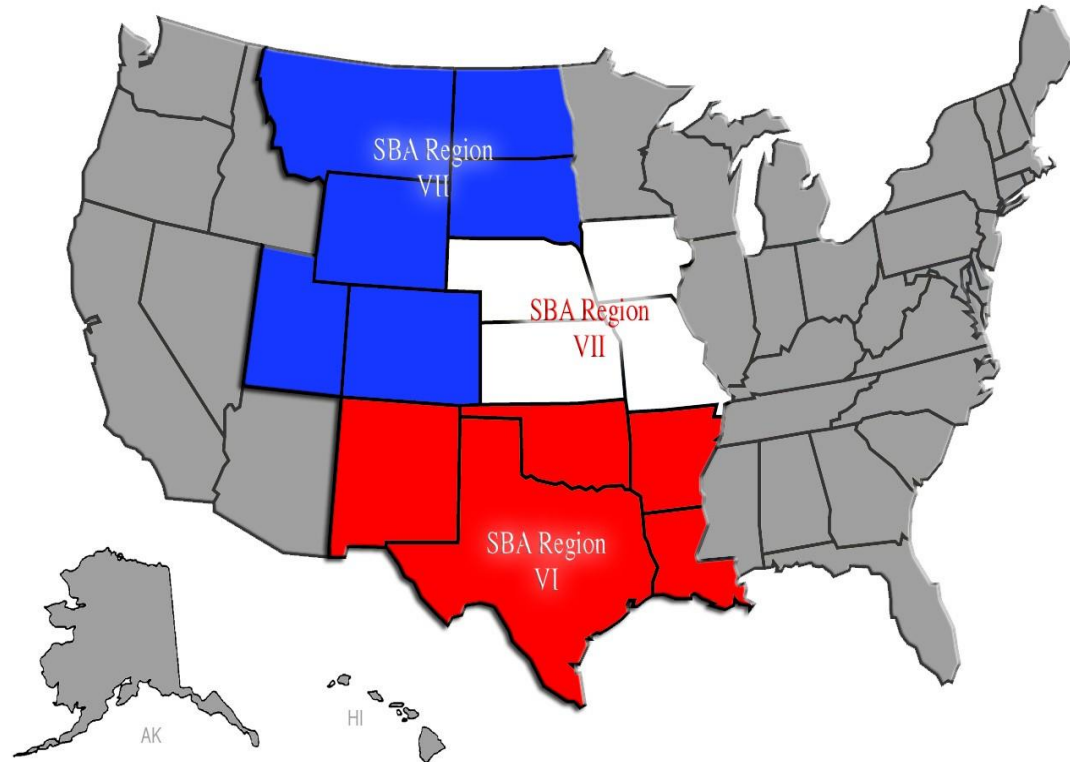


# VBOC's Mission



VBOC's Mission is to help create, retain and develop businesses by providing Veterans, Service-Disabled veterans, Reserve Members, National Guard Members and Active Duty Members and their family members technical and managerial assistance.

# VBOC's Service Area



**\*3 SBA  
Regions**

**\*15  
States**

<http://coserve.org/vboc/>





# Other VBOC Centers

- VBOC – Texas – UTPA
- The Research Foundation of the State University of New York
- Robert Morris University
- The University of Florida in Pensacola
- Vietnam Veterans of California





# Eligibility

- Any entrepreneur who is interested in starting up their own small business for the first time or expanding an existing small business and qualifies as an “eligible” veteran.
- The term “eligible veteran” is defined per 38 U.S.C. 101 (2).
  - The term "veteran" means a person who served in the active military, naval, or air service, and who was discharged or released there from under conditions other than dishonorable.
  - Service Disabled: 1-100% disabled VA rating, incurred on active duty-related activity
- Reservist – Anyone on Active Reserve with any DOD military branch.
- Active Duty Member – Anyone on active duty with any DOD military branch.





# Small Business Technical Services

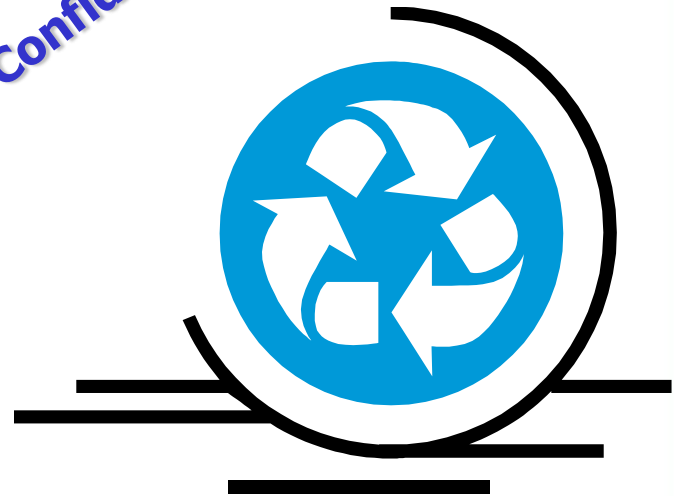
- Technical assistance through free, confidential business counseling and training in many areas, including business planning, financing, management, and marketing.



# VBOC Technical Assistance

- Who Should Use Services:
- One-to-One Counseling: Initial and Ongoing
- Research
- Information
  - Sources of Capital
  - Additional Contacts
- Business Plan
  - Formatting
  - Compiling
  - Reviewing
  - Packaging
- Training

*\*Free and Confidential*





# One-to-One Counseling

- Initial Info:
- Via Office Visit
  - Office Site or Community Outreach
  - Online Services
    - Email or VBOC Chat Room
  - Free
  - Confidential
  - Start-up and Existing
  - Partners to assist





# Research

## Services Offered:

Industry information

Statistics

Sources of Capital

Contacts

## Resources:

NAICS

Data Center

DOT

Library

Others





# Business Plan

- A document that gives detailed information about the company, the owner and management, and the amount of capital that is required to finance the business.
- It is used for you, lenders, and investors.
- Covers:
  - Who you are
  - What you are selling
  - To Whom you are selling
  - How you will reach them
  - How much capital it will take
  - How much profit you will make





# Training

## Core Classes

Basics in Business

Keeping the Books

Basic Computer Use

Web Design and Development

Consumer Credit





# Other Services

- Personal Finance
- Management Assistance
- Educational Services & Benefits
- Marketing Assistance
- Government Procurement
- Community Events





Contact Us!

## Veterans Business Outreach Center

The University of Texas-Pan American

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[www.coserve.org/vboc/](http://www.coserve.org/vboc/)



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