



The University of Texas Pan American Veterans Business Outreach Center

Mark Winchester
Director

<http://coserve.org/vboc/>





VBOC's Creation

- VBOC is created and sustained under the authority of the Small Business Act, Section 8(b)(17), 14 U.S.C. Section 637(b)(17), and in accordance with Program Announcement No. OVBD-2005-002.
- Current operation year: Option Year 2 of 5 beginning July 2007 – June 2008.



VBOC's Location

- VBOC is physically located at:
 - 2412 S. Closner, Edinburg Texas
 - UTPA Annex (Old Wal Mart)
 - Room 134
 - VBOC is sponsored by SBA-OVBD
 - Managed by UTPA



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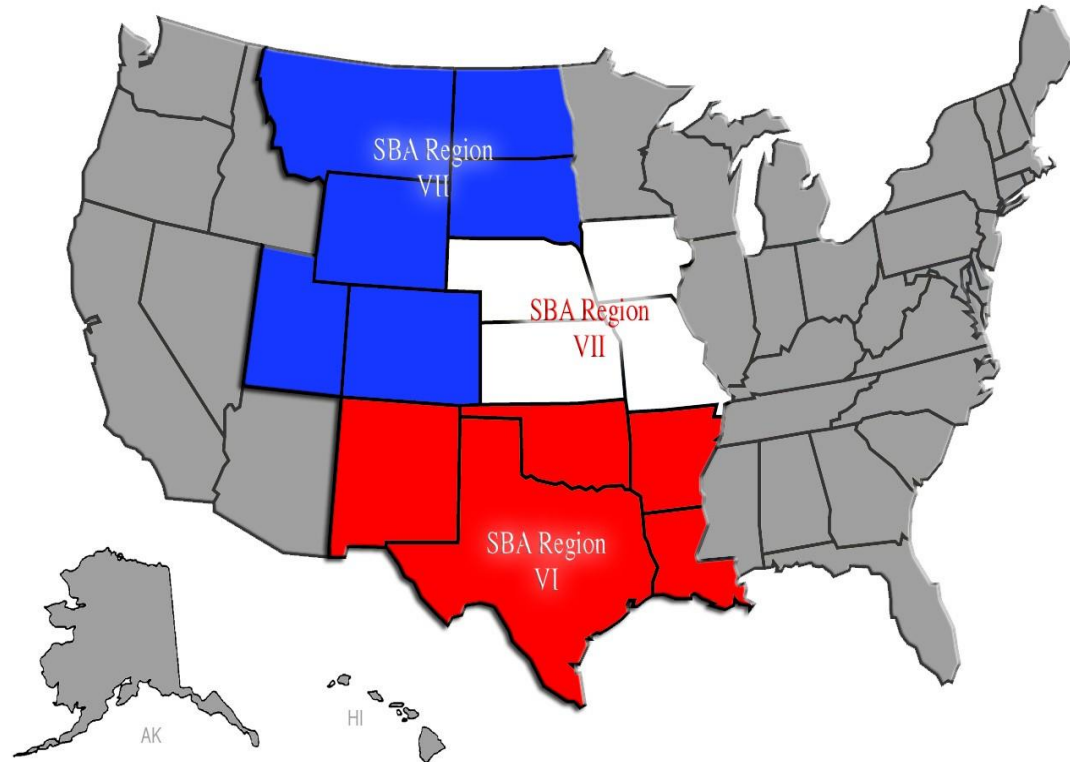
VBOC's Mission



VBOC's Mission is to help create, retain and develop businesses by providing Veterans, Service-Disabled veterans, Reserve Members, National Guard Members and Active Duty Members and their family members technical and managerial assistance.



VBOC's Service Area



***3 SBA
Regions**

***15
States**

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Other VBOC Centers

- VBOC – Texas – UTPA
- The Research Foundation of the State University of New York
- Robert Morris University
- The University of Florida in Pensacola
- Vietnam Veterans of California





Eligibility

- Any entrepreneur who is interested in starting up their own small business for the first time or expanding an existing small business and qualifies as an “eligible” veteran.
- The term “eligible veteran” is defined per 38 U.S.C. 101 (2).
 - The term "veteran" means a person who served in the active military, naval, or air service, and who was discharged or released there from under conditions other than dishonorable.
 - Service Disabled: 1-100% disabled VA rating, incurred on active duty-related activity
- Reservist – Anyone on Active Reserve with any DOD military branch.
- Active Duty Member – Anyone on active duty with any DOD military branch.





Small Business Technical Services

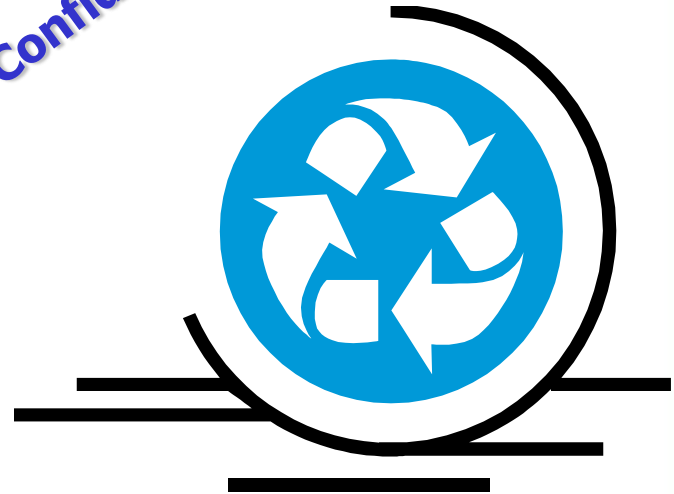
- Technical assistance through free, confidential business counseling and training in many areas, including business planning, financing, management, and marketing.



VBOC Technical Assistance

- Who Should Use Services:
- One-to-One Counseling: Initial and Ongoing
- Research
- Information
 - Sources of Capital
 - Additional Contacts
- Business Plan
 - Formatting
 - Compiling
 - Reviewing
 - Packaging
- Training

**Free and Confidential*





One-to-One Counseling

- Initial Info:
- Via Office Visit
 - Office Site or Community Outreach
 - Online Services
 - Email or VBOC Chat Room
 - Free
 - Confidential
 - Start-up and Existing
 - Partners to assist





Research

Services Offered:

Industry information

Statistics

Sources of Capital

Contacts

Resources:

NAICS

Data Center

DOT

Library

Others





Business Plan

- A document that gives detailed information about the company, the owner and management, and the amount of capital that is required to finance the business.
- It is used for you, lenders, and investors.
- Covers:
 - Who you are
 - What you are selling
 - To Whom you are selling
 - How you will reach them
 - How much capital it will take
 - How much profit you will make





Training

Core Classes

Basics in Business

Keeping the Books

Basic Computer Use

Web Design and Development

Consumer Credit





Other Services

- Personal Finance
- Management Assistance
- Educational Services & Benefits
- Marketing Assistance
- Government Procurement
- Community Events





Contact Us!

Veterans Business Outreach Center

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