



USDA Forest Service Incident Procurement

*Angelina College Procurement Assistance Center (ACPAC)
Disaster Contracting Conference
December 2-3, 2010*

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Overview

Forest Service Incident Procurement

- Preseason
- During the Incident
- Post Incident



Preseason Incident Procurement

Preseason Incident Procurement

- Incident-Blanket Purchase Agreements (I-BPAs) and VIPR or Virtual Incident Procurement



- IDIQ/Requirements Contracts
- Local BPAs



Background of I-BPAs & VIPR

USDA OIG Audit Report: Forest Service Emergency Equipment Rental Agreements (No. 08601-40-SF July 2005) **determined:**

- **Administration of EERA's neither gave the agency the best value nor the best vendor/equipment for its dollar.**
- **Preplanning process does not fully utilize the Federal Acquisition Regulations (FAR) and other sound business practices that would improve cost efficiencies and vendor effectiveness.**



OIG Audit and Forest Service EERA Recommendations

1. **Do preseason EERAs on competitive basis**
2. **Maintain competitive pricing in EERA database**
3. **Establish suitable Acquisition Cycle**
4. **Develop & implement mandatory performance evaluation system**
5. **Maintain past performance information in EERA db**
6. **Use past performance in best value analysis when awarding during preseason and at the incident**
7. **Establish preseason inspections**
8. **Establish a rating system for inspections**
9. **Use equipment quality in best value analysis**
10. **Upgrade EERA db to sort and produce reports**
11. **Link EERA db to ROSS (track historical use)**



I-BPAs and VIPR were born.

Highlights

- I-BPAs allow vendors to compete pre-season for agreements.
- Solicited through Federal Business Opportunities.
- Offers are submitted electronically using VIPR.
- Vendors may be allowed to update their pricing.

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VIPR I-BPA for Heavy Equipment and Transports

Solicitation Number: AG-43N9-S-09-7005

Agency: Department of Agriculture

Office: Forest Service

Location: R-8 Southern Region

[Notice Details](#)[Packages](#)[Interested Vendors List](#)

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Link

Complete View

[Return To Opportunities List](#)

Original Synopsis

Presolicitation
Feb 02, 2009
9:45 am

Solicitation Number:

AG-43N9-S-09-7005

Notice Type:

Solicitation

Changed

Feb 06, 2009
4:45 pm

Synopsis:

Added: Feb 02, 2009 9:45 am Modified: Apr 20, 2009 1:00 am [Track](#)

Changes

The following Contract Requirements have been updated: C01, Terms and Conditions

Changed

Feb 06, 2009
4:45 pm
Solicitation

ALL FILES

[Solicitation 1](#)

Feb 06, 2009

<http://apps.fs.fed.u...>

[Amendment 1](#)

Feb 10, 2009

<http://apps.fs.fed.u...>

[Amendment 2](#)

Mar 16, 2009

<http://apps.fs.fed.u...>

[Amendment 3](#)



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Scope of Solicitations

I-BPAs are solicited on three primary levels as identified in the National Solicitation Plan for I-BPAs

- **National**

- one solicitation for all regions

- **Regional**

- one solicitation in each region
 - Two regions can partner to issue inter-regional solicitations as appropriate

- **Local**

- solicitation level and acquisition cycle determined by the region (forest, zone, region)
- will vary and can be different from region to region

National Solicitation Plan for I-BPAs: National and Regional



Equipment Category	Solicitation Year for Incident BPA								
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	
National (see Exhibit A)									
GIS Unit		X			R			RR	
Refrigerated Trailer		X ¹		R			RR		
Bus, Crew Carrier				X	X ²			R	
Communications Trailer			-		X			R	
¹ Originally Regional; ² Delayed due to protest									
Regional (see Exhibit A)									
Water Handling Equipment:	X			R			RR		
Engine									
Water Tender (Support)									
Water Tender (Tactical)									
Heavy Equipment with Water:	X			R			RR		
Pumper Cat									
Skidgine									
Softtrack									
Faller Module		X			R			RR	
Clerical Support Unit		X			R			RR	
Tent and Canopy		X			R			RR	
Mechanic with Service Truck		X			R			RR	
Mobile Laundry			X			R			
Handwashing Station, Portable			X			R			
Toilet, Portable									
Handwashing Station (Trailer Mounted)			X			R			
Potable Water Truck									
Gray Water Truck									
Weed Washing Unit					X		R		
Heavy Equipment:			Pilot in R8		X			R	
Dozer									
Tractor Plow (added in 2008)									
Excavator									
Transport, including tilt trailers (will combine with heavy equipment in 2011)									
Total Items/year	6	6	6³	8	12	6	8	11	
Regional Solicitations/year	2	5¹	3³	2	6	3	3	6	
National Solicitations/year	0	1¹	0	2	3	0	1	3	

³does not include R8 pilot

National Solicitation Plan for I-BPAs, cont.



Equipment Category	Solicitation Year for Incident BPAs							
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Local (see Exhibit B)								
Fuel Tender ⁴					X			R
Vehicle w/Driver ⁵					X			R
Trailer, Helicopter Operations Support ⁴					X			R
Medical Equipment ⁴						X		
Aircraft Rescue Firefighting Apparatus ⁴						X		
Bus, Coach						X		
Vehicle Rental						X		
ATV						X		
Computers/Printers						X		
Chippers						X		
Sleeper Unit, Mobile						X		
Feller buncher/ Masticator/ Forwarder/Skidder						X		
Copier/FAX						X		
Road Grader						X		
Chainsaw Repair						X		
⁴ Subject to national specifications and template; all other local I-BPAs will use a generic template ⁵ Optional implementation of competition using VIPR in 2011; R5 to pilot. Required use of template for new agreements.						R - Resolicitation		
Local I-BPAs are optional and solicited at the discretion of each region, therefore, they are not counted or recognized as a part of a concrete national workload.								

2011 I-BPA Program

- Solicitations for 2011

- GIS Unit (National)
- Communications Trailer (National)
- Faller & Faller Module (Re-solicitation)
- Clerical Support Unit (Re-solicitation)
- Tent & Canopy (Re-solicitation)
- Mechanic with Service Truck (Re-solicitation)
- Weed Washing Unit (new)
- Heavy Equipment (Dozer, Tractor Plow, Excavator, Transport) (new – was piloted in R8)
- Fuel Tender, Vehicle with Driver, Helicopter Operations Support Trailer (Local, new)

2010 VIPR Season in Review

VIPR Activity Report (as of 11/05/2010)

Year	Solicitations	Vendor Responses	Signed Agreements	Vendor Resources
2008	25	377	376	986
2009	27	464	381	1413
2010	23	1330	1129	2357
2011	11			
Totals	86	2171	1886	4756



I-BPAs & VIPR

Reference Materials <http://www.fs.fed.us/business/incident/>

- FAQs
- Vendor User Guide & Quick Reference Guide
- VIPR Newsletter
- Vendor Brochure
- National Interagency Dispatch Standard Operating Guide for Contracted Equipment (posted to NICC web site under reference materials)



IDIQ/Requirements Contracts

- **Competed Construction, Service and Supply Contracts**

- **Multi-year**

- **Advertized in Fed Biz Opps**

For AZW Procurements:

1. Go to www.fbo.gov
2. Type "447U" into the "keyword/solicitation #" block
3. Click on the "search" button.

- **Solicited on a 5 year cycle**



Local BPAs

Blanket Purchase Agreements

- Meal Agreements
- Laundry Services
- Supplies
 - Bottled Water
 - Ice
 - Fuel
- Lodging



**Get on your local procurement official's
Service and Supply Plan**



Procurement at the Incident

How do you sign up?



At Incident

- 1. Existing I-BPAs, Contracts & Local BPAs**
- 2. New Procurements**
 - **Emergency Equipment Rental Agreements (EERAs)**
 - **Written by Contracting Officers attached to the incident.**
 - **Local Purchases**
 - **Could be accomplished by Buying Teams or Purchasing Agents**





At Incident



New Procurements – *How do we find vendors?*

- **Local Procurement Official's Service and Supply Plan**
- **Search Through in CCR**
 - **Register Using the Appropriate NAICS**
- **Are you in the 'yellow pages'?**
- **'Fire Chasing' is discouraged.**



After the Incident



Post Incident

1. Existing Contracts & Local BPAs

2. New Procurements

- Follow Regular Procurement Guidelines
- Advertised in Fed Biz Opps

1. Go to www.fbo.gov

2. Type the name of the incident or forest in the "keyword/solicitation #" block

3. Click on the "search" button.



Review

Preseason

- Watch for I-BPAs advertised on www.fbo.gov
- Watch for IDIQ/Requirements Contracts in your local area advertised on www.fbo.gov
- Contact your local procurement official to see if they are accepting quotes for local BPAs

During the Incident

- Your hard work has paid off because you have an existing I-BPA, BPA or contract!
- New Procurements - Make sure you're registered in CCR or you have made contact with your local procurement official to get on their Service and Supply Plan.

Following the Incident

- Your hard work during preseason has paid off because you have an existing I-BPA, BPA or contract!
- Watch www.fbo.gov for acquisitions solicited in your area



Questions?

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