



# DETCOC 2010

Wednesday - Thursday  
May 19 – 20, 2010



**FREE Admission**

**Deep East Texas Contracting Opportunities Conference:** Nacogdoches, TX.

Attention: Small, Minority, Women and Veteran Business Owners  
*The government spends billions of dollars on service and supply contracts each year!  
Get your share!*

**Hosted by:**

Representative Jim McReynolds  
Texas House of Representatives  
District 12

Senator John Cornyn, United States  
Senator for Texas

Representative Louie Gohmert,  
United States House of  
Representative for the First District  
of Texas

**Admission is FREE!**

**Where:**

Nacogdoches, Texas  
Stephen F. Austin State  
University Campus  
*Baker Pattillo Student Center*

**Organized by:**

Angelina College Procurement  
Assistance Center (ACPAC)  
936-633-5432 or 888-326-5223  
[www.acpactx.org](http://www.acpactx.org)

Stephen F. Austin State University  
Purchasing  
936-468-2206  
[www.sfasu.edu/purchasing](http://www.sfasu.edu/purchasing)

## Pre-Conference Seminar

### Survive and Thrive!

**Tuesday – May 18 9 A.M. – 3 P.M.**

How to develop the skills of Personal Image, Presentation, Q&A and Marketing.

**Tuesday – May 18 6 P.M. – 8 P.M.**

Government Contracting Basics.

## Major Presentations

### Veterans to Business

**Wednesday – May 19 9 A.M. – 12:30 P.M.**

Advantages of being a Veteran business owner.

### Veterans Benefits

**Wednesday – May 19 1 P.M. – 5 P.M.**

Information on and how to apply for Texas Veteran services, benefits and programs.

### Maximizing Your Efforts at DETCOC

**Wednesday – May 19 6 P.M. – 9 P.M.**

Presentation on how to prepare yourself to market your company for the Contracting Opportunities Expo 2010.

### Texas Veterans Land Board Presentation

**Wednesday – May 19 6 P.M. – 9 P.M.**

Presentation by the TVLB on their services offered to Veterans.

### Contracting Opportunities Expo 2010 and Seminars

**Thursday – May 20 9 A.M. – 4 P.M.**

Meet with local, state and federal agencies and local prime contractors to learn about bid opportunities and network with small business owners and manufacturers. Seminars on government contracting will occur throughout the day with presentations by federal and state agencies.

www.detcoc.org

Visit [www.detcoc.org](http://www.detcoc.org) for an up to date list of presentations, updates and registration.