



Deep East Texas Contracting Opportunities Conference (DETCOC 2009)



Hosted by Stephen F. Austin State University and Angelina College Procurement Assistance Center

Exhibitor Registration

\$150 per Exhibitor Table – Includes 4 Lunch Tickets. Lunch in Grand Ball Room.

\$400 Upgrade to Sponsor and Get Grand Ball Room Area and mention in Materials, Prominent Display.

SFA can take credit cards for online registration. Link on SFA Site, Exhibitor, and Attendee sites.

Attendee Registration

FREE – Admission into the various events, except for Lunch.

\$15 per Attendee – Includes 1 Lunch Ticket. Lunch in Grand Ball Room.

SFA can take credit cards for online registration. Link on SFA Site, Exhibitor, and Attendee sites.

Wednesday, May 20, 2009

11:00 a.m. - 5:00 p.m. - Registration front of Grand Ballroom for Exhibitors and Attendees.

1:00 - 5:00 p.m. - Exhibitor Setup Grand Ballroom.

5:00 - 6:00 p.m. - Reception, seating area by Starbucks.

6:00 - 8:00 p.m. - Exhibitor Setup Grand Ballroom.

Classes

Veterans to Business Conference 2009 (V2B 2009)

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| 1:00 – 1:05 p.m.
Media Room | Welcome and Opening Remarks <ul style="list-style-type: none"> • James R. Rollins, Director, Angelina College Procurement Assistance Center |
| 1:05 – 1:15 p.m.
Media Room | Veterans Organizations <ul style="list-style-type: none"> • Disabled American Veterans • Veterans of Foreign Wars • American Legion • Vietnam Veterans of America |
| 1:15 – 1:50 p.m.
Media Room | Center for Veteran Enterprise (CVE), Department of Veterans Affairs <ul style="list-style-type: none"> • Chuck Southern, Corporate Liaison Officer, CVE |
| 1:50 – 2:25 p.m.
Media Room | Veterans Business Outreach Center (VBOC) <ul style="list-style-type: none"> • Alonzo Gracia, Director, UTPA – Veterans Business Outreach Center |
| 2:25 – 3:00 p.m.
Media Room | Texas Veterans Commission <ul style="list-style-type: none"> • Lewis Hinojos, Marketing Manager, Texas Veterans Commission |
| 3:15 – 3:30 p.m.
Media Room | Veteran Services – Lufkin VA Clinic <ul style="list-style-type: none"> • Rhonda Flowers, Texas Veterans Commission - Lufkin |

3:30 – 4:15 p.m. U.S. Small Business Administration Veteran Services
Media Room • Jennie Montgomery, Business Development Specialist, SBA - DFW

4:15 – 5:00 p.m. Veterans to Business and Benefits - Recap
Media Room • James R. Rollins, Director – Angelina College Procurement Assistance Center

Texas Veterans Land Board (TVLB)

6:00 – 9:00 p.m. Seminar on Texas Veterans Land Board Programs
Twilight Ballroom • Michael McReaken, Counselor, Texas Veterans Land Board

Maximizing Your Efforts at DETCOC

6:00 – 9:00 p.m. Seminar on how to prepare to market your business during DETCOE
Media Room • James R. Rollins, Director – Angelina College Procurement Assistance Center

Thursday, May 21, 2009

7:00 – 8:00 a.m. – Exhibitor Setup Grand Ballroom.

8:00 a.m. – 2:00 p.m. – Registration in front of Grand Ballroom.

8:00 – 3:00 – Presidential A and B open for Private counseling.

- Break Area for Exhibitors/Sponsors in President Room B.
- Suite A, circular tables and chairs for one on one counseling.

9:00 – 9:15 a.m. – Opening Remarks in Twilight Ballroom.

9:00 – 4:00 p.m. – Exhibit hall opens, close 11:30 a.m. – 1:00 p.m. for lunch

11:30 a.m. – 1:00 p.m. – Lunch with guest speakers, exhibit hall close down.

- JD Hale, Senator Cornyn’s District Staff

Classes

9:00 – 9:15 a.m. Welcome and Opening Remarks
Twilight Ballroom

9:15 – 10:00 a.m. Panel – Life vs Fiction for Government Contracting
Twilight Ballroom • Panel to provide view on government contracting
• Manny Guerrero, Assistant HUB Coordinator, SFASU
• Bob Siefert, Manager – Small Business, KBR

10:15 – 11:00 a.m. How to do Business with the Federal Government
Twilight Ballroom • Paul Stone, procurement Center Representative, SBA, Area V
• Required registrations.
• SBA Programs

10:15 – 11:00 a.m. How to do Business with the State of Texas
Media Room • TBD, Texas Comptroller of Public Accounts
• Centralized Master Bidders List (CMBL)
• Historically Underutilized Business (HUB) Program

- 1:30 – 2:15 p.m.
Twilight Ballroom
- U.S. Small Business Administration Program Certifications
- Jennie Montgomery, Business Development Specialist, SBA – DFW
 - Certifications (HUBZone, SDB, and 8(a))
 - SBA Programs
- 1:30 – 2:15 p.m.
Media Room
- How to do Business with the Texas Department of Transportation
- Alta Y. Motén, Business Outreach Program Specialist
- 2:15 – 3:00 p.m.
Twilight Ballroom
- Tips on Getting SBA 8(a) Certification
- Karen Miller, President, Design2Train
- 2:15 – 3:00 p.m.
Media Room
- Disaster Contracting
- James R. Rollins, Director – Angelina College Procurement Assistance Center