



Deep East Texas Contracting Opportunities Conference V2B 2008 -- TVLB -- EXPO 2008

December 3 – 4, 2008



Wednesday, December 3, 2008

Veterans to Business Conference 2008 (V2B 2008)

- 1:00 – 1:10 p.m. Welcome and Opening Remarks
- Introduction of Guest Speaker - James R. Rollins, Director, Angelina College Procurement Assistance Center
 - Remarks, The Honorable Jack Gorden, Jr., Mayor, City of Lufkin
- 1:10 – 1:20 p.m. Veterans Organizations Representatives
- Disabled American Veterans
 - Veterans of Foreign Wars
 - Vietnam Veterans of America
- 1:20 – 1:50 p.m. Center for Veteran Enterprise, Department of Veterans Affairs
- James R. Rollins, Director – Angelina College Procurement Assistance Center
- 1:50 – 2:20 p.m. Veterans Business Opportunities Center
- Mark Winchester, Director, UTPA – Veterans Business Outreach Center
- 2:30 – 3:00 p.m. Texas Veteran Programs
- TBD, Monty Short, VSO, Texas Veterans Commission
- 3:00 – 4:45 p.m. Veterans to Business and Benefits - Recap
- James R. Rollins, Director – Angelina College Procurement Assistance Center

Marketing Your Business to Government Agencies

- 6:00 – 9:00 p.m. Seminar on how to prepare to market your business during DETCOE
- Gerald Paulsen, CSPI, President / CEO – Paulsen Productions, Inc.

Texas Veterans Land Board (TVLB)

- 6:00 – 9:00 p.m. Seminar on Texas Veterans Land Board Programs
- Welcome Remarks – State Representative Jim McReynolds, District 12
 - Michael McReaken, Counselor, Texas Veterans Land Board

Thursday, December 4, 2008

Contracting Opportunities Exposition 2008 (EXPO 2008)

- 9:00 – 9:30 a.m. Welcome and Opening Remarks
- Welcome Remarks - Dr. Larry M. Phillips, President, Angelina College
- 9:30 – 3:00 p.m. Exhibits Open
- Federal, State, and Local Government Agencies and Schools
 - Prime Contractors
- 9:30 – 10:15 a.m. How to do Business with the State of Texas
- Allen Roberts, Texas Comptroller of Public Accounts
 - Centralized Master Bidders List (CMBL)
 - Historically Underutilized Business (HUB) Program
- 10:30 – 11:00 a.m. How to do Business with the Texas Department of Transportation
- Autumn Harrison, Program Specialist.
- 11:30 – 12:30 p.m. U.S. Small Business Administration Programs
- Stephen Curry and Easter Wright, Houston District SBA Office
 - Certifications (HUBZone, SDB, and 8(a))
 - SBA Programs
- 1:00 – 2:00 p.m. How To Do Business Better... with Project Management Skills
- Robert P. Mills, PE, MCPM, PMP, President, RPM & Associates
- 2:15 – 3:00 p.m. Disaster Contracting
- John Ward – DHS – Federal Emergency Management Agency